

# PETROLIA SE ('the Company') fourth quarter results 2014:

## Financial results

- Total comprehensive income of USD -2.7 million in Q4 2014 compared to USD -5.7 million in Q4 2013.
- EBITDAX (EBITDA excluding exploration costs) of USD 14.9 million in Q4 2014 compared to USD 7.8 million in Q4 2013.
- Revenue was USD 23.2 million in Q4 2014 compared to the strong Q4 2013 figures of USD 30.0 million.
- Operating expenses include reversal of provisions of USD 10.9 million in Q4 2014 following the positive outcome of the legal dispute with PetroMENA bankruptcy estate.
- Land rigs and drilling equipment were impaired with USD 4.6 million and USD 1.7 million respectively.
- Shareholders' equity as at 31 December 2014 was USD 3.76 per share. Share price was NOK 6.85, or USD 0.92 at an exchange rate of USD/NOK 0.1345.
- Earnings per share was USD -0.03 per share in Q4 2014 compared to USD -0.19 per share in Q4 2013.

#### Oil and Gas

- 20 January 2015: awarded three new licenses in the 2014 Awards in Predefined Areas ('APA').
- 14 February 2015: the Zulu exploration well, offshore Norway, was completed as a gas discovery.

#### **OilService**

- Challenging market conditions impacting on activity levels in the OilService division.
- High focus on cost saving initiatives.

# **Drilling and Well Technology**

Drilling and work over rigs continue to be marketed.

## **Key figures**

All figures in USD (million)	Q4 2014	Q4 2013	YTD 2014	YTD 2013
Operating revenues	23.2	30.0	109.0	120.1
EBITDAX	14.9	7.8	38.5	35.3
EBITDA	9.0	6.6	30.5	10.1
Total comprehensive income for the year	-2.7	-5.7	-0.1	11.9
Earnings per share in USD	-0.03	-0.19	0.18	0.38
Equity per share in USD	3.76	3.76	3.76	3.76

#### **Financial information**

#### Profit and loss for 2014 compared to 2013

Total revenue was USD 109.0 million compared to USD 120.1 million in 2013. Operating expenses were USD 70.5 million compared to USD 84.8 million in 2013. EBITDAX was USD 38.5 million compared to USD 35.3 million in 2013. Exploration cost was USD 8.0 million compared to USD 25.2 million in 2013. EBITDA was USD 30.5 million compared to USD 10.1 million in 2013.

Depreciation was USD 17.2 million compared to USD 16.5 million in 2013. Impairment was USD 7.3 million compared to USD 3.5 million in 2013. Operating profit was USD 6.0 million compared to a loss of USD 10.0 million in 2013. Result from associated company was a loss of USD 2.2 million compared to a loss of USD 2.7 million in 2013. Net financial cost was USD 11.1 million compared to USD 2.8 million in 2013.

The net result after tax was USD 5.0 million compared to USD 10.2 million in 2013. Total comprehensive income was USD -0.1 million compared to USD 11.9 million in 2013.

## Profit and loss for the fourth quarter of 2014 compared to the fourth quarter of 2013

Total revenue was USD 23.2 million compared to USD 30.0 million in 2013. Operating expenses were USD 8.3 million compared to USD 22.2 million in 2013. EBITDAX was USD 14.9 million compared to USD 7.8 million in 2013. Exploration expenses were USD 5.9 million compared to USD 1.3 million in 2013. EBITDA was USD 9.0 million compared to USD 6.6 million in 2013.

Depreciation was USD 4.1 million compared to USD 4.4 million in 2013. Impairment was USD 6.3 million compared to USD 3.5 million in 2013. Operating loss was USD 1.4 million compared to a loss of USD 1.4 million in 2013. Result from associated company was USD -2.0 million compared to USD -2.7 million in 2013. Net financial income was USD -2.8 million compared to USD 0.6 million in 2013.

The net result after tax was USD -0.9 million compared to USD -5.2 million in 2013. Total comprehensive income was USD -2.7 million compared to USD -5.7 million in 2013.

#### Cash flow for 2014 compared to 2013

Cash flow from operations was USD 43.1 million in 2014 compared to USD 9.0 million in 2013. Cash flow from investments in 2014 was USD -16.1 million compared to USD -4.2 million in 2013. Cash flow from financing activities in 2014 was USD -10.7 million compared to USD 3.2 million in 2013.

Free cash as at 31 December 2014 was USD 30.0 million compared to USD 15.8 million as at 31 December 2013.

## Statement of financial position

As at 31 December 2014, total assets amounted to USD 176.0 million. Investment in OilService equipment had a book value of USD 57.3 million, investment in land rigs had a book value of USD 7.6 million, investment in listed shares had a book value of USD 6.5 million and total cash was USD 34.3 million. Total tax receivable was USD 9.6 million and relates to exploration expenses on the Norwegian Continental Shelf.

As at 31 December 2014, net interest bearing bond loans amounted to USD 26.4 million, of which USD 4.2 million is recognised as a short term liability as it is due for payment in June 2015. The Group holds Borrower's Bonds (bonds owned by the borrower) of USD 20.0 million (total bond loan is USD 46.4 million). In addition there are financial leasing facilities for OilService equipment of USD 4.5 million and for one work-over rig for USD 3.5 million (total USD 8.0 million).

Total equity was USD 102.3 million as at 31 December 2014, including a minority interest of USD 4.2 million. Book value of equity per share was USD 3.76 as at 31 December 2014, including minority interests of USD 0.15 per share.

#### **Share information**

As at 31 December 2014, the total number of shares outstanding in Petrolia SE was 27,235,867, each with a par value of USD 1.00. The company has no outstanding or authorised stock options, warrants or convertible debt. As at 31 December 2014, the company held no treasury shares.

## Operational development, market and outlook

#### Oil & Gas division

Within the Oil & Gas division, Petrolia Norway AS ('Petrolia Norway') is actively developing the licence portfolio. It has established a cost efficient, robust and scalable business model, with the current drilling programme fully funded. Petrolia Norway will actively pursue farm-in opportunities and participate in upcoming APA rounds.

Since the end of the year, Petrolia Norway has been awarded 3 new licenses in the 2014 APA in Norway. Petrolia Norway is pleased to have been awarded 35 per cent of license PL 674CS, 30 per cent of license PL 781 and 30 per



cent of license PL 774 in the APA 2014. Following the awards in the APA 2014, Petrolia Norway is a partner in 13 licenses on the Norwegian Continental Shelf.

On 20 January Petrolia Norway AS spudded the exploration well 26/10-1 (ZULU) in PL674BS. The main objective of well 26/10-1 was to test the reservoir properties and hydrocarbon potential of Miocene aged sandstones of the Utsira Formation in the Patch Bank Ridge, located 100 km west of Stavanger on the Norwegian west coast and approximately 30 km northeast of the Johan Sverdrup discovery.

The well was drilled to a total depth of 995 m subsea and was terminated in sediments of presumed Oligocene age Hordaland Group. The well was drilled in a water depth of 140 m on the Patch Bank Ridge.

The well encountered Utsira Formation sand with very good reservoir quality and gas in an upper 24 m sand sequence. Pressure measurements imply a gas column of 36 m at the well. Thorough logging and sampling has been performed. Fluid data will be analysed and detailed mapping performed for resource potential evaluation. The well is being plugged and abandoned as a gas discovery.

#### OilService division

The significant fall in the oil price during the fourth quarter has led to a challenging environment for the oil and gas industry. This has led to a significant reduction in capital expenditure by oil companies, oil service companies and other customers of the OilService Division. The expected result of this is a decrease in margins and a drop in the level of activity of this division. The OilService division has excellent customer relationships and is a well-known and respected service and rental equipment company. It is in a good position to retain and expand its customer base in this increasingly competitive environment. Precautionary cost cutting measures and business improvement programmes have been implemented in this division which will continue during 2015.

Overall, the Board expects a reduction in revenue for this division during 2015 as activity is reduced and margins are under increased downward pressure.

## **Drilling and Well Technology**

The Drilling and Well Technology division currently has one drilling and one work-over rig idle in Romania. The drilling rig has demonstrated excellent operational performance and is being marketed in both Eastern Europe and in other regions where the day rates are expected to be higher. The work-over rig is currently being marketed and will be mobilised once a Letter of Intent ('LOI') is signed. Due to the current market conditions, global rig-rates have been reduced.

#### Corporate

Following the positive outcome of the legal dispute with PetroMENA ASA bankruptcy estate, Oil Tools Supplier AS (formerly Petrolia Services AS), a subsidiary of Petrolia SE, entered into an agreement whereby both parties agreed not to file an appeal. Consequently, the decision from Borgarting Court of Appeal is final, where the court in majority ruled in favour of Oil Tools Supplier AS and reduced the claim to USD 1.5 million plus interests, total USD 2.1 million.

Petrolia SE has previously made provisions of USD 13 million for the claim. Provisions of USD 10.9 million have consequently been reversed in the fourth quarter. This amount is included in Operating expenses.

# Related party transactions

The liquidity loan of NOK 50 million from Increased Oil Recovery AS was paid back.

# **About the Company**

#### Oil & Gas division:

Petrolia Norway seeks to maximise field potential through innovative exploration in mature areas on the Norwegian Continental Shelf, leveraging on the extensive industry experience of its management team. Petrolia Norway AS currently holds 13 licences on the NCS. The company is wholly owned by Petrolia SE, which has its head office in Limassol, Cyprus, and regional offices in Oslo and Bergen.

Through Petroresources Ltd (47.39 per cent owned) the division has economic interests in licences in Africa.

#### OilService division:

The Company's involvement in oilfield services began through the acquisition of Independent Oil Tools AS in 2007. Total investment in equipment has subsequently exceeded USD 275 million. The investments were largely financed by Petrolia SE and in addition financial leases of more than USD 40 million were obtained. The division has developed into a well-respected international equipment rental group with a global presence. This division owns drill pipes, test strings & tubing, handling & auxiliary tools, pressure control equipment for on and offshore activities and other equipment. In addition, the division provides associated services such as tubular running services through Premium Casing Services Pty Ltd in Australia and New Zealand.

The OilService division benefits from an excellent track record of availability, technical compliance, experience and performance. It has a well-established, large, international client base, including a portfolio of contracts in place with numerous major oil service companies, oil companies and drilling contractors.

#### Drilling and Well Technology division:

IO&R Ltd, a subsidiary of Petrolia SE, owns two land rigs which are presently located in Romania. The drilling rig has completed 21 wells since it commenced a one and a half year contract in Romania. The rig has proven to be efficient in line with expectations for the drilling activities, including fast and efficient mobilisation and demobilisation between wells. The rig is currently being marketed to a number of potential customers within Eastern Europe, Middle East and other commercially attractive areas.

The work-over land rig is being marketed and will be mobilised once a LOI is signed.

# Key risks and uncertainty

The activities and assets of the group are primarily in USD and the Bond Loan is in NOK. There is therefore a currency risk regarding the USD/NOK exchange rate.

The board of PetroMENA ASA, under bankruptcy proceedings, has filed a claim of USD 1.2 billion against Deutsche Bank for various breaches of law and governance.

Board of Directors, Petrolia SE Limassol, Cyprus 27 February 2015

# Financial report fourth quarter 2014 – preliminary

# Consolidated Statement of Comprehensive Income

All figures in USD (1000)

All rigures in OSD (1000)	Q4 2014	YTD 2014	Q4 2013	YTD 2013
Operating revenues	23 200	109 030	29 982	120 077
Operating expenses *	-8 290	-70 540	-22 177	-84 768
EBITDAX	14 910	38 490	7 805	35 309
Exploration expenses	-5 912	-8 001	-1 252	-25 230
EBITDA	8 998	30 489	6 553	10 079
Depreciation	-4 089	-17 219	-4 421	-16 544
Impairment	-6 289	-7 292	-3 496	-3 496
Operating profit (loss-)	-1 380	5 978	-1 364	-9 961
Result from associated companies	-2 033	-2 232	-2 730	-2 662
Interest income	363	485	286	400
Other financial income	-1	67	86	202
Fair value through P&L	-2 891	-5 029	6 634	8 734
Interest cost	-1 243	-5 297	-1 599	-5 953
Other financial cost	-1 011	-1 310	-1 766	-2 615
Currency gain/loss	1946	1	-3 048	-3 535
Profit / (loss-) before income tax	-6 250	-7 337	-3 501	-15 391
Tax on result	-5 359	-12 331	1 738	-25 607
Profit / (loss-) for the year	-891	4 994	-5 239	10 217
Other comprehensive income				
Currency translation differences	-1 775	-5 125	-501	1 672
Total other comprehensive income / (loss-)	-1 775	-5 125	-501	1 672
Total comprehensive income / (loss-) for the				
year	-2 666	-131	-5 740	11 889
Number of shares	27 235 867	27 235 867	27 235 867	27 235 867
Earnings per share, basic	-0.03	0.18	-0.19	0.38

<sup>\*</sup> Included in operating expenses in Q4 2014 is a reversal of provisions of USD 10.9 million.

# Condensed Consolidated Statement of Financial Position

All figures in USD (1000)

		A
Assets	21 12 2017	Audited 31.12.2013
Goodwill	<b>31.12.2014</b>	
Deferred tax assets		1947
Exploration costs and licences	12 351	9 214
Land rigs	983 7 637	0
OilService and other equipment	57 286	13 048
Land and buildings	_	54 7 <del>1</del> 5
Investments in associates	3 563	2 674
Other financial fixed assets	344	2 334
Restricted cash	4 173	4 023 3 664
Total non-current assets	352 86 689	
		91 619
Inventory Tax receivables	805	1741
Accounts receivable	9 639	21 436
Other current assets	32 509	39 016
Financial asset at fair value through P&L	5 834	6 736
g g	6 515	15 296
Free cash Restricted cash	29 975	15 814
	3 990	760
Total current assets	89 267	100 799
Total assets	175 956	192 418
Equity and liabilities	31.12.2014	31.12.2013
Share capital	27 236	27 236
Treasury shares	0	-47
Other equity	70 884	71 159
Majority interest		<u>, , , , , , , , , , , , , , , , , , , </u>
	98 120	98 348
	98 120 4 216	98 348 4 119
Minority interest	4 216	4 119
	4 216 102 336	4 119 102 467
Minority interest  Total equity  Bond loan	4 216 102 336 22 123	4 119 102 467 30 063
Minority interest  Total equity  Bond loan  Deferred tax liability	4 216 102 336 22 123 7 231	4 119 102 467 30 063 6 725
Minority interest  Total equity  Bond loan  Deferred tax liability  Other long-term liabilities	4 216 102 336 22 123 7 231 5 422	4 119 102 467 30 063 6 725 6 629
Minority interest  Total equity  Bond loan  Deferred tax liability  Other long-term liabilities  Total non-current liabilities	4 216 102 336 22 123 7 231 5 422 34 776	4 119 102 467 30 063 6 725 6 629 43 417
Minority interest  Total equity  Bond loan  Deferred tax liability  Other long-term liabilities  Total non-current liabilities  Short-term portion of non-current liabilities	4 216 102 336 22 123 7 231 5 422 34 776 7 101	4 119 102 467 30 063 6 725 6 629 43 417 6 715
Minority interest  Total equity  Bond loan  Deferred tax liability  Other long-term liabilities  Total non-current liabilities	4 216 102 336 22 123 7 231 5 422 34 776	4 119 102 467 30 063 6 725 6 629 43 417 6 715 12 184
Minority interest  Total equity  Bond loan  Deferred tax liability  Other long-term liabilities  Total non-current liabilities  Short-term portion of non-current liabilities  Accounts payable	4 216 102 336 22 123 7 231 5 422 34 776 7 101 16 618 0	4 119 102 467 30 063 6 725 6 629 43 417 6 715 12 184 13 048
Minority interest  Total equity  Bond loan  Deferred tax liability  Other long-term liabilities  Total non-current liabilities  Short-term portion of non-current liabilities  Accounts payable  Provisions  Bank loan	4 216 102 336 22 123 7 231 5 422 34 776 7 101 16 618 0 4 390	4 119 102 467 30 063 6 725 6 629 43 417 6 715 12 184 13 048 3 503
Minority interest  Total equity  Bond loan  Deferred tax liability  Other long-term liabilities  Total non-current liabilities  Short-term portion of non-current liabilities  Accounts payable  Provisions  Bank loan  Other current liabilities	4 216 102 336 22 123 7 231 5 422 34 776 7 101 16 618 0 4 390 10 735	4 119 102 467 30 063 6 725 6 629 43 417 6 715 12 184 13 048 3 503 11 084
Minority interest  Total equity  Bond loan  Deferred tax liability Other long-term liabilities  Total non-current liabilities  Short-term portion of non-current liabilities Accounts payable Provisions Bank loan Other current liabilities  Total current liabilities	4 216 102 336 22 123 7 231 5 422 34 776 7 101 16 618 0 4 390 10 735 38 844	4 119 102 467 30 063 6 725 6 629 43 417 6 715 12 184 13 048 3 503 11 084 46 534
Minority interest  Total equity  Bond loan Deferred tax liability Other long-term liabilities  Total non-current liabilities  Short-term portion of non-current liabilities Accounts payable Provisions Bank loan Other current liabilities  Total current liabilities  Total liabilities	4 216 102 336 22 123 7 231 5 422 34 776 7 101 16 618 0 4 390 10 735 38 844 73 620	4 119 102 467 30 063 6 725 6 629 43 417 6 715 12 184 13 048 3 503 11 084 46 534
Minority interest  Total equity  Bond loan  Deferred tax liability Other long-term liabilities  Total non-current liabilities  Short-term portion of non-current liabilities  Accounts payable Provisions  Bank loan Other current liabilities  Total current liabilities	4 216 102 336 22 123 7 231 5 422 34 776 7 101 16 618 0 4 390 10 735 38 844	4 119 102 467 30 063 6 725 6 629 43 417 6 715 12 184 13 048 3 503 11 084 46 534

# **Condensed Consolidated Statement of changes in Equity**

All figures in USD (1000)

	YTD 2014	YTD 2013
Equity period start 01.01	102 467	90 578
Total equity from shareholders in the period	0	0
Total comprehensive income/loss (-) for the period	-131	11 889
Total change of equity in the period	-131	11 889
Equity at period end	102 336	102 467

## **Condensed Consolidated Cash Flow Statement**

All figures in USD (1000)

	Q4 2014	YTD 2014	Q4 2013	YTD 2013
Net cash flow from operating activities Net cash flow from investing activities Net cash flow from financing activities	29 210 -4 368 -9 660	43 135 -16 132 -10 678	8 671 -2 805 1 319	9 041 -4 244 3 190
Net change in cash and cash equivalents	15 182	16 325	7 185	7 987
Free cash and cash equivalents at beginning of period	17 399	15 814	8 629	7 827
Exchange gain/loss (-)on cash and cash equivalents	-2 606	-2 164	0	0
Free cash and cash equivalents at period end	29 975	29 975	15 814	15 814

# Notes to the unaudited condensed consolidated figures:

# Note 1 Applied accounting principles

This fourth quarter report is prepared according to the International Financial Reporting Standards (IFRS as adopted by the EU) and the appurtenant standard for quarterly reporting (IAS 34). The quarterly accounts are based on the current IFRS standards and interpretations and were approved by the Board on 27 February 2015 at 13:15 hours.

This fourth quarter report is prepared according to the same principles as the most recent annual financial statements, but does not include all the information and disclosures required in the annual financial statements. Consequently, this report should be read in conjunction with the latest annual report for the Company (2013). Changes in standards and interpretations may result in other figures.

The same accounting principles and methods for calculation, which were applied in the latest annual report (2013), have been applied in the preparation of this interim report. The Company's accounting principles are described in detail in its annual report for 2013 which is available on the Company's website <a href="https://www.petrolia.eu">www.petrolia.eu</a>.

The consolidated accounts are based on historical cost, with the exception of items required to be reported at fair value.

# Note 2 Tangible fixed assets

The table below outlines the development of tangible fixed assets as of 31 December 2014:

	Drilling- and other	Land rigs	Exploration cost &	Goodwill	Land and buildings	Total
All figures in USD (1000)	equipment	_	licences			
Balance at 1 Jan 2014	54 7 <del>1</del> 5	13 048	0	1 947	2 674	72 384
Acquisition cost:						
Acquisition cost at 1 Jan 2014	285 516	14 234	0	1 947	2 681	304 378
Purchased tangibles in 2014	23 881	8	1 284	0	1 516	26 689
Disposal in 2014	-2 255	0	-301	0	0	-2 556
Translation differences	-1861	0	0	0	-565	-2 426
Acquisition cost at 31						
December 2014	305 281	14 242	983	1 947	3 632	326 085
Depreciation/impairment:						
Balance depreciation at 1						
January 2014	216 529	1 186	0	0	7	217 722
Balance impairment at 1 January						
2014	14 272	0	0	0	0	14 272
Depreciation in 2014	16 352	805	0	0	62	17 219
Impairment in 2014	2 678	4 615	0	1 947	0	9 240
Disposal of depreciation in 2014	-1 832	0	0	0	0	-1 832
Disposal of impairment in 2014	-4	-1	0	0	0	-5
Depreciation/impairment as at						
31 December 2014	247 995	6 605	0	1 947	69	256 616
Carrying amount:						
Balance at 31 December 2014	57 286	7 637	983	0	3 563	69 469
Residual value						

# Note 3 Investments in associates

All figures in USD (1000)	Petroresources
Investments in associates	Ltd
Shareholding	47.39%
Business address	Limassol, Cyprus
Balance 1 January 2014	2 334
Investments	250
Share of result	-2 240
Balance at 31 December 2014	344

# Note 4 Segment Information

All figures in USD (1000)	Oil & Gas	Drilling & Well	OilService	Other	Total
		Technology			
Revenue	313	426	109 152	-861	109 030
EBITDAX	-5 258	-2 880	37 463	9 165	38 490
EBITDA	-13 259	-2 880	37 463	9 165	30 489
Rental equipment, land rigs, licences	983	7 637	57 286	0	65 906
Property	0	0	3 563	0	3 563

#### Oil & Gas

Petrolia Norway was awarded three new licenses in the 2014 APA and the Zulu exploration well, offshore Norway, was completed as a gas discovery on the 14 February 2015. After the APA awards Petrolia Norway AS holds 13 licences on the NCS.

#### **OilService**

During 2014 the OilService division has continued the on-going business improvement programme with emphasis on margin expansion, equipment utilisation and equipment lifetime optimisation.

## **Drilling & Well Technology**

The Drilling and Well Technology division currently has one drilling and one work-over rig idle in Romania. The drilling rig has demonstrated a solid operational performance and is being marketed in other regions where the day rates are expected to be higher. The work-over rig is currently being marketed and will be mobilised once a LOI is signed.

# Note 5 Legal disputes

The Estate of PetroMENA ASA (51 % owned by Petrolia) was, through a writ of summons ("stevning"), seeking to invalidate an equipment purchase on 13 November 2008 whereby Oil Tools Supplier AS (formerly Petrolia Services AS) purchased drilling equipment for USD 34.7 million from PetroMENA ASA. Oil Tools Supplier AS is a subsidiary of Petrolia Drilling II AS which is owned by Petrolia SE. On 18 December Borgarting Court of Appeal in majority ruled in favour of Oil Tool Supplier AS and reduced the claim from USD 34.7 million to USD 1.5 million plus accrued interest. On 21 January 2015 both parties entered into an agreement not to file an appeal to the Supreme Court over the decision from Borgarting Court of Appeal. Consequently, Borgarting Court of Appeal reduced the claim from the Estate of PetroMENA ASA from USD 34.7 million to USD 1.5 million, plus accrued interest, with no legal costs awarded. The total amount to be paid to the Estate of PetroMENA ASA is now USD 2.1 million

Petrolia SE has previously made provisions of USD 13 million for the claim. Provisions of USD 10.9 million have consequently been reversed in the fourth quarter. The amount is included in Operating Expenses.

The board of PetroMENA ASA, under bankruptcy proceedings, has filed a claim of USD 1.2 billion against Deutsche Bank for various breaches of law and governance.



# Note 6 Events after the balance sheet date

With reference to the stock notice dated 18 December, the Estate of Petro MENA ASA and Oil Tool Supplier AS entered into an agreement on 21 January not to file an appeal to the Supreme Court over the decision from Borgarting Court of Appeal regarding the claim from the PetroMENA ASA bankruptcy estate. The ruling is now final and the claim from the Estate of PetroMENA was reduced from USD 34.7 million to USD 1.5 million, plus accrued interest, with no legal costs awarded. The total amount to be paid to the Estate of PetroMENA ASA is now USD 2.1 million.

Petrolia SE has previously made provisions of USD 13 million for the claim. Provisions of USD 10.9 million have consequently been reversed in the fourth quarter. The amount is included in Operating expenses.

20 January 2015: Petrolia Norway AS was awarded three new licenses in the 2014 APA.

20 January: Petrolia Norway AS spudded the exploration well 26/10-1 (ZULU) in PL674BS. The main objective of the well was to test the reservoir properties and hydrocarbon potential of Miocene aged sandstones of the Utsira Formation, approximately 30 km northeast of the Johan Sverdrup discovery. The well was completed on 14 February as a gas discovery.

## Glossary

APA Awards in Predefined Areas
BOEPD Barrels of oil equivalent per day

BOE Barrels of oil equivalents
BOPD Barrels of oil per day

EBIT Earnings before Interest and taxes

EBITDAX Earnings before interest, taxes and explorations costs

EPS Earnings per share

Exploration A general term referring to all efforts made in the search for new deposits of oil and gas

Exploration well A well drilled in the initial phase in petroleum exploration

Farm out A contractual agreement with an owner who holds a working interest in an area to

assign all or parts of that interest to other parties

MMbbl Million barrels (oil reserves)

LOI Letter of intent
NOK Norwegian crowns

Oil field An accumulation of hydrocarbons in the subsurface

Prospect An area of exploration in which hydrocarbons have been predicted to exist

Spud To start drilling a well USD United States Dollars